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Tailor-made kitchens for innovative quick-service restaurants

# THE KITCHEN. THEREAL PLAYINGFIELD FOR THE NEW CHALLENGES OF QUICK CATERING

# A TAILORED KITCHEN FORMAT

The kitchen is the field in which the increasingly demanding challenges facing quick-service restaurants are being played out.

Designing a kitchen means thoroughly understanding business dynamics, services, spaces and locations, and the type of relationship and experience you want to offer the customer.

#### **FAST FOOD CHALLENGES**

- Energy saving
- Keeping labour costs down
- Safety and comfort of operators
- Increased productivity
- Punctuality of deliveries
- Food quality and customer satisfaction





# WINNING SOLUTIONS THAT ARE BORN IN THE FIELD

At Silko, we have always understood that solving the challenges of making a particular format profitable can't be done with standard equipment and generic solutions, much less while locked in an office.

Format Design Lab offers integral customer support: from conceptualisation, R&D and prototyping, to industrialisation, production, and technical support.

For us, kitchen design should be shared with the customer from the beginning, by helping to develop the concept. It's about working in the field and understanding what really happens in-store.

A process of continuous innovation that follows and sometimes anticipates the evolution of formats, using workstations that are increasingly more functional, efficient and exclusive.

# INNOVATION WITH 40 YEARS OF EXPERIENCE

Format Design Lab is the Silko division that specialises in custom kitchens for quick-service catering, bringing together all the know-how of Ali Group, a global leader in food service equipment.

For 40 years we have been producing professional kitchens that respond in a flexible and customised way to the market: modular kitchens, combination kitchens, blocks and cooking stations.

We complement Silko's offer with the very wide range of equipment manufactured in our group, including accessories and kitchen utensils. Whenever you need us, we can be your one-stop shop.



# OUR STRONG POINTS IN FAST CATERING

- We help you perfect your business idea
  We are a team specialising in the integral design and
  implementation of kitchens for quick-service catering.
- Quality partnership without mediation A direct relationship for fast and successful project delivery.

### 3 Tailored solutions that are scalable and streamline costs

We make replicable kitchen systems that can effectively leverage the unique characteristics of each venue, while progressively working to bring down system costs.

# Inspection, pre-installation and administrative paperwork

At the bidding stage, we carry out inspections of stores to check entrances, spaces, connections and problems, and we also take care of the required paperwork.

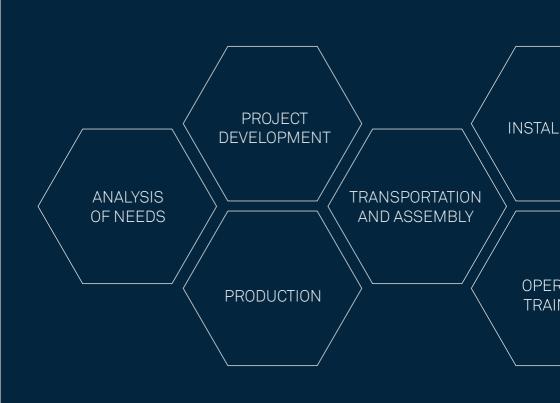
## We support chain developers by relieving them of problems

We work with contractors and follow them directly, offering all our support to ensure the best installation and commissioning.

- 6 Transportation and installation handled by us
  Our specialised staff will deliver, install and test all
  equipment to ensure its perfect operation.
- 7 Emergency response and service centres throughout the territory
  We have assembled an after-sales team consisting of specialists who can respond punctually and quickly throughout the territory and are equipped with complete kits of spare parts.
- We provide training for your operators

  We train your operators directly in the field and provide ongoing training support.
- 9 Spare parts service
  With Ali Parts, an Ali Group company dedicated to spare parts management, we can respond promptly to any request.
- 10 We are part of the world's No.1 group in food service equipment

We supplement our production by drawing on the very wide range of equipment and accessories offered by the 100+ companies in the Ali Group.





#### **OUR BEST CLIENTS**





Fast casual dining



Food truck







Fast catering



Pubs







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